

Roshankumar Sahani

A-1512, Flr. 15, Shatabdi CHS Ltd., PMGP Colony, Dharavi, Mumbai-17

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Adaptable and driven entrepreneur with years of hands-on experience in owning and operating a business. Skilled in market analysis, strategic planning, and project management. Successfully boosted revenue and cut costs, contributing significantly to profitability.

PROFESSIONAL EXPERIENCES

Kajal Enterprises, Mumbai

Owner, January 2023 – Present

- Established the business from the ground up, planning and managing all aspects of the business including accounting, sales, business development, vendor management, and marketing
- Made impactful strategies to pull the customers.
- Grew business as the largest supplier of the products manufactured by us in Mumbai and expanding it to all over India.
- Increased the company's revenue by introducing new product and prices.

HDFC Bank Ltd., Mumbai

Relationship Manager, January 2022 – December 2022

- Assessed Customer Needs
- Developed good Relationships with the Customers

Khula Aasmaan Trust, Mumbai

Accountant, May 2019 – February 2020

- Maintained Books of Accounts
- Performed Administrative Tasks

EDUCATIONAL QUALIFICATIONS

K. J. Somaiya Institute of Management Studies & Research, Mumbai

Master of Business Administration (in Marketing), September 2021

- Somaiya Vidyavihar University
CGPA: 7.68

K. J. Somaiya College of Arts and Commerce, Mumbai

Bachelor of Commerce (with IT), May 2019

- University of Mumbai
CGPA: 5.86

K. J. Somaiya Jr. College of Arts and Commerce, Mumbai

HSC (in Commerce), February 2016

- Maharashtra State Board of Secondary and Higher Secondary
Percentage: 70.15

Shiv Shikshan Sanstha's English Medium School, Mumbai

SSC, March 2014

- Maharashtra State Board of Secondary and Higher Secondary
Percentage: 83.20

Keerti Knowledge and Skills Limited, Mumbai

MS-CIT, June 2008

- Maharashtra State Board of Technical Education
Percentage: 93%

CERTIFICATIONS

- Front-End Development (Percentage – 98.46%)
Completed an online certification course from Coursera on Front-End Development.
- JavaScript (Percentage – 100%)
Acquired a globally recognized certification of JavaScript from Meta.
- Python (Grade – A)
Got online Certificate of Excellence from Programming Hub and Google Developers Launchpad.

SKILLS & ABILITIES

- Business Strategy
- Business Management
- Team Leadership
- Sales Management
- Customer Service

STRENGTHS

- Financial Management
- Market Analysis
- Strategic Planning